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Section MAR 022015

Washington DC

SEC FILE NUMBER

FACING PAGE

Washington, D.C. 20549

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING1/1/14	AND ENDING12	2/31/14
	MM/DD/YY		MM/DD/YY
- A	A. REGISTRANT IDENTIFIC	CATION	
The NAME OF BROKER-DEALER: M&	A Group-Sorensen Freeland Partners	, LLC	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do not use P.O. Bo	ox No.)	FIRM I.D. NO.
80 South 8th Street, STE 3565			
	(No. and Street)		
Minneapolis	MN	55402	
(City)	(State)	(Zip Co	de)
NAME AND TELEPHONE NUMBER Jon Freeland	R OF PERSON TO CONTACT IN R	EGARD TO THIS REPORT 612-375-128	3
		(Area	Code – Telephone Number)
В	. ACCOUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNT  Baker Tilly Virchow Kraus, LLP	FANT whose opinion is contained in	this Report*	
Deater Thy Viellow Relates, EDI	(Name – if individual, state last, fi	rst, middle name)	
225 S Sixth Street, STE 2300, Minner	anolic MN 55402		
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
X Certified Public Accoun	ntant		
☐ Public Accountant			
☐ Accountant not resident	in United States or any of its posse	ssions.	
	FOR OFFICIAL USE O	NLY	
			,

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

I,		Ivar W. Sorensen	VAL	W.	SOLEN	15 W	, swear (or affirm) that, to the best of
my	kno	wledge and belief the accompa	unving fina	ncial s	tatement and	supporting so	chedules pertaining to the firm of
		A Group-Sorensen Freeland Partner	-			11 5	. as
of.					20 14	are frue ar	nd correct. I further swear (or affirm) that
							any proprietary interest in any account
		• • • •		-	•	diffector has	any proprietary interest in any account
CIA	SSIII	ed solely as that of a customer,	except as 1	onow	3;		
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		Notary Public Minnesota	•			Pa	111W
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Th	is rei	oort ** contains (check all app	licable boxe	es):			
		Facing Page.		/-			
		Statement of Financial Condi	tion.				
		Statement of Income (Loss).					
		Statement of Changes in Fina					
		Statement of Changes in Stoc					ietors' Capital.
		Statement of Changes in Liab	ilities Subo	rdinat	ed to Claims	of Creditors.	
X		Computation of Net Capital.					
	(h)	Computation for Determination	on of Reser	ve Rec	juirements P	ursuant to Ru	le 15c3-3.
	(i)	Information Relating to the Po	ossession o	r Cont	rol Requirer	nents Under R	ule 15c3-3.
	(j)	A Reconciliation, including ap	propriate e	xplana	tion of the C	omputation of	Net Capital Under Rule 15c3-1 and the
		Computation for Determination	on of the Re	eserve	Requiremen	ts Under Exhi	bit A of Rule 15c3-3.
	(k)		audited and	d unau	dited Staten	ents of Finan	cial Condition with respect to methods of
-		consolidation.					
		An Oath or Affirmation.					
		A copy of the SIPC Supplement					
Ш	(n)	A report describing any materi	al inadequa	cies fo	und to exist	or found to hav	e existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

(A Limited Liability Company)
Minneapolis, Minnesota

#### FINANCIAL STATEMENTS

Including Report of Independent Registered Public Accounting Firm

As of and for the Year Ended December 31, 2014

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Baker Tilly Virchow Krause, LLP 225 S Sixth St, Ste 2300 Minneapolis, MN 55402-4661 tel 612 876 4500 fax 612 238 8900 bakertilly.com

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Members The M&A Group - Sorensen Freeland Partners, LLC Minneapolis, Minnesota

We have audited the accompanying statement of financial condition of The M&A Group - Sorensen Freeland Partners, LLC as of December 31, 2014, and the related statements of operations, changes in members' capital, and cash flows for the year then ended. These financial statements are the responsibility of The M&A Group - Sorensen Freeland Partners, LLC's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The M&A Group - Sorensen Freeland Partners, LLC as of December 31, 2014, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplementary information contained in page 8 has been subjected to audit procedures performed in conjunction with the audit of The M&A Group - Sorensen Freeland Partners, LLC's financial statements. The supplementary information is the responsibility of The M&A Group - Sorensen Freeland Partners, LLC's management. Our audit procedures included determining whether the supplementary information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplementary information. In forming our opinion on the supplementary information, we evaluated whether the supplementary information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Minneapolis, Minnesota February 23, 2015

Baker Tilly Vivelow Krause, LLP



#### STATEMENT OF FINANCIAL CONDITION As of December 31, 2014

ASSETS				
Cash Other receivables Goodwill	\$	40,997 3,147 20,000		
TOTAL ASSETS	\$	64,144		
LIABILITIES AND MEMBERS' CAPITAL				
Liabilities	\$	0		
MEMBERS' CAPITAL	\$_	64,144		
TOTAL LIABILITIES AND MEMBERS' CAPITAL	\$	64,144		

## STATEMENT OF OPERATIONS For the Year Ended December 31, 2014

REVENUES Transaction fees and consulting services Other revenues Total Revenues	\$ 1,165,000 8,257 1,173,257
EXPENSES  Commissions, payroll and related expenses Professional fees Rent expense Other expenses	998,445 9,499 86,400 69,205
Total Expenses	1,163,549
NET INCOME	<u>\$ 9,708</u>

#### STATEMENT OF CHANGES IN MEMBERS' CAPITAL For the Year Ended December 31, 2014

BALANCE, December 31, 2013	\$ 54,436
Net income	9,708
Member capital contributions	80,000
Member capital distributions	(80,000)
BALANCE, December 31, 2014	<u>\$ 64,144</u>

#### STATEMENT OF CASH FLOWS For the Year Ended December 31, 2014

CASH FLOWS FROM OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to net cash flows from operating activities:  Other receivables  Accrued expenses  Net cash flows from operating activities	\$	9,708 (3,147) (6,764) (203)
CASH FLOWS FROM FINANCING ACTIVITIES  Member capital contributions  Member capital distributions  Net cash flows from financing activities		80,000 (80,000) 0
Net Change in Cash		(203)
CASH - BEGINNING OF YEAR		41,200
CASH - END OF YEAR	<u>\$</u>	40,997

## NOTES TO FINANCIAL STATEMENTS As of and for the Year Ended December 31, 2014

#### **NOTE 1 - Summary of Significant Accounting Policies**

#### Nature of Operations

The M&A Group – Sorensen Freeland Partners, LLC (the Company) functions primarily as an investment banking organization advising institutional clients on matters of mergers and acquisitions and other financial advisory service. In addition, the Company is approved by the Financial Industry Regulatory Agency (FINRA) for the private placement of equity, debt, and direct participation securities with institutional investors and other accredited investors.

#### Cash

Cash balances in excess of FDIC and similar insurance coverages are subject to the normal banking risks of funds in excess of those limits.

#### Goodwill

The Company accounts for goodwill in accordance with FASB ASC 350-10, *Goodwill and Other Intangible Assets*. This Statement provides that goodwill is reviewed at least annually for impairment. An impairment review is designed to determine whether the fair value, and the related recorded goodwill, is below its carrying value. There were no charges to operations for goodwill impairment during the year. If goodwill was impaired, the impairment would be measured by the amount by which the carrying amount of the goodwill exceeds the implied fair value of the goodwill.

#### Revenue Recognition

The Company recognizes the initial nonrefundable portion of its merger and acquisition engagements upon the execution of the engagement letter. The remaining portion is recognized following the closing of the transaction (approximately three or more months later). The Company also records consulting revenues as services are provided.

#### Income Taxes

The Company is not a taxpaying entity for federal and state income tax purposes. Each member's allocable share of the Company's taxable income or loss is taxed on the member's income tax returns. No provision or liability for federal or state income taxes has been included in the financial statements.

With few exceptions, the Company is no longer subject to U.S. federal, state or local income tax examinations by tax authorities for the years before 2011. The Company is not currently under examination by any taxing jurisdiction. In the event of any future tax assessments, the Company has elected to record the income taxes and any related interest and penalties as income tax expense on the Company's statement of operations.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS
As of and for the Year Ended December 31, 2014

#### **NOTE 2 - Office Lease**

The Company subleases its office space from Sorensen Freeland Partners, LLC, a company related through common ownership, on an annual basis. For the year ended December 31, 2014, monthly base rent was \$7,200, which includes expenses, with automatic renewals each year. Rent expense paid to Sorensen Freeland Partners, LLC was \$86,400 for the year ended December 31, 2014.

#### **NOTE 3 - Related Party Transactions**

The Company contracted with Sorensen Freeland Partners, LLC, for certain professional services pursuant to an Expense Sharing Agreement (the Agreement). The term of the Agreement was for one year with automatic one year renewals unless written notice is provided 30 days prior to the expiration of each term. Under the terms of the Agreement, amounts for services provided and other general and administrative expenditures were computed monthly based on the amount utilized by the Company.

As of December 31, 2014, there was no outstanding liability related to these agreements. The total amount paid for the year ended December 31, 2014 for services was \$86,400, which included payments for office rent noted in Note 2.

#### **NOTE 4 - Revenue Concentration**

The primary source of revenues for the Company is merger and acquisition advisory services. The nature of the business causes uneven revenue recognition throughout the year based on newly signed engagements and the successful completion of engagements which is highly variable. During the year ended December 31, 2014, the Company had transactions with one customer with the aggregate amount of the transactions approximately 90% of total revenues.

#### **NOTE 5 - Net Capital Requirements**

The Company is required to maintain a minimum net capital, as defined in Rule 15c3-1 under the Securities Exchange Act of 1934 (as amended), equivalent to the greater of \$5,000 or 1/15 of aggregate indebtedness. Net capital and aggregate indebtedness may vary from day to day. As of December 31, 2014, the net capital ratio was .00 to 1 and net capital was \$40,997, which exceeded the minimum requirement by \$35,997.

No material differences exist between the net capital calculated above and the net capital computed and reported in the Company's December 31, 2014 FOCUS filing. Per Rule 15c3-3 of the Securities and Exchange Commission Uniform Net Capital Rule, the Company is exempt under the (k)(2)(i) exemption.

#### **NOTE 6- Subsequent Events**

The Company has evaluated subsequent events occurring through February 23, 2015, the date that the financial statements were available to be issued, for events requiring recording or disclosure in the Company's financial statements.

### **SUPPLEMENTARY INFORMATION**

## COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION As of December 31, 2014

COMPUTATION OF NET CAPITAL			
Total members' capital	\$	64,144	
Deductions and/or charges: Other receivables Goodwill		3,147 20,000	
Non-allowable assets		23,147	
Net capital before haircuts on securities positions		40,997	
Haircuts on securities positions			
Net capital	\$	40,997	
COMPUTATION OF AGGREGATE INDEBTEDNESS			
Total liabilities from statement of financial condition	\$	0	
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT			
Minimum net capital requirement	<u>\$</u>	5,000	
Net capital less 120% of minimum requirement	<u>\$</u>	34,997	
Excess net capital	<u>\$</u>	35,997	
Ratio: Aggregate indebtedness to net capital		.00 to 1	

## THE M&A GROUP - SORENSEN FREELAND PARTNERS, LLC Minneapolis, Minnesota

Agreed Upon Procedures

Including Form SIPC-7

As of and for the Year Ended December 31, 2014

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INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION	Α
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Form SIPC-7	1-2



Baker Tilly Virchow Krause, LLP 225 S Sixth St, Ste 2300 Minneapolis, MN 55402-4661 tel 612 876 4500 fax 612 238 8900 bakertilly.com

## INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

Members The M&A Group - Sorensen Freeland Partners, LLC Minneapolis, Minnesota

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2014, which were agreed to by The M&A Group - Sorensen Freeland Partners, LLC (the "Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc. and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The M&A Group - Sorensen Freeland Partners, LLC's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- Compared listed assessment payments in Form SIPC-7 with respective cash disbursement records noting no differences.
- Compared the amounts reflected in the audited Form X-17A-5 for the year ended December 31, 2014 with amounts reported in the Form SIPC-7 for the year ended December 31, 2014 noting no differences.
- Compared any adjustments reported in Form SIPC-7 with supporting schedules and workpapers noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related supporting schedules and workpapers supporting the adjustments, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties, and is not intended to be and should not be used by anyone other than the specified parties.

Tilly ViveLow Krause, LIP

Minneapolis, Minnesota February 23, 2015



# **WORKING COPY**

(33-REV 7/10)

# SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended 12/31/2014
(Read carefully the instructions in your Working Copy before completing this Form)

#### TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

	ame of Member, address, Designated Examining Appears of the audit requirement of SEC Rule 17a-5:		no. and month in which fiscal year ends for
	067684 FINRA DEC THE M&A GROUP-SORENSEN F PARNTERS LLC	REELAND	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.
	3565 IDS CTR 80 S 8TH STREET . MINNEAPOLIS		Name and telephone number of person to contact respecting this form.
	Will de la Celo		Jon Freeland, 612-375-1283
2. A.	General Assessment (item 2e from page 2)		\$ <u>2,933</u>
В.	Less payment made with SIPC-6 filed (exclude in	terest)	(_133
	Date Paid		
C.	Less prìor overpayment applied		()
D.	Assessment balance due or (overpayment)		2,800
Ε.	Interest computed on late payment (see instruc	tion E) fordays at 20% p	
F.	Total assessment balance and interest due (or	overpayment carried forward)	\$_2,800
G.	. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ <u>2,800</u>	·
Н.	Overpayment carried forward	\$(	)
3. Su	bsidiaries (S) and predecessors (P) included in the	his form (give name and 1934 A	ct registration number):
perso that a	SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete.	The M+A Great Office of	Comporation, Partnership or pring organization)
Dated	i the <u>01</u> day of <u>FEB</u> , 20 15.	Pal	(Authorized Signature)
This	form and the assessment payment is due 60 depended of not less than 6 years, the latest 2 years.	ays after the end of the fiscal ears in an easily accessible pi	(Title) year. Retain the Working Copy of this form ace.
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## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period

beginning 1/1/2014 and ending 12/31/2014 Eliminate cents item No. £1,173,257 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. (2) Net loss from principal transactions in securities in trading accounts. (3) Net loss from principal transactions in commodities in trading accounts. (4) Interest and dividend expense deducted in determining item 2a. (5) Net loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration lees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities. (7) Net loss from securities in investment accounts. Total additions 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products. (2) Revenues from commodity transactions. (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions. (4) Reimbursements for postage in connection with proxy solicitation. (5) Net gain from securities in investment accounts. (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that malure nine months or less from issuance date. (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): (Deductions in excess of \$100,000 require documentation) (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960). Enter the greater of line (i) or (ii) 0 **Total deductions** 1,173,257 2d. SIPC Net Operating Revenues 2,933 2e. General Assessment @ .0025 (to page 1, line 2.A.)

Minneapolis, Minnesota

#### **EXEMPTION REPORT**

Including Report of Independent Registered Public Accounting Firm

For the Period June 1, 2014 through December 31, 2014

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Baker Tilly Virchow Krause, LLP 225 S Sixth St, Ste 2300 Minneapolis, MN 55402-4661 tel 612 876 4500 fax 612 238 8900 bakertilly.com

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Members The M&A Group - Sorensen Freeland Partners, LLC Minneapolis, Minnesota

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) The M&A Group - Sorensen Freeland Partners, LLC identified the following provision of 17 C.F.R. § 15c3-3(k) under which The M&A Group - Sorensen Freeland Partners, LLC claimed an exemption from 17 C.F.R. § 240.15c3-3: (2)(i) (the "exemption provisions") and (2) The M&A Group - Sorensen Freeland Partners, LLC stated that The M&A Group - Sorensen Freeland Partners, LLC met the identified exemption provisions throughout the period from June 1 through December 31, 2014, without exception. The M&A Group - Sorensen Freeland Partners, LLC management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about The M&A Group - Sorensen Freeland Partners, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the conditions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Sake Tilly Vivelow Krouse, LLP

Minneapolis, Minnesota February 23, 2015



January 20, 2015

Securities and Exchange Commission 100F Street NE Washington, DC 20549

To Whom it May Concern:

M&A Group—Sorensen Freeland Partners, LLC claims exemption from SEA Rule 15c-3 under paragraph (k)(2)(i) for the period from June 1, 2014 through December 31, 2014 because we do not hold customer funds or safe keep securities. Paragraph (k)(2)(i) states: "The provisions of this section shall not be applicable to a broker or dealer: (i) Who carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions between the broker or dealer and its customers through one or more bank accounts, each to be designated as "Special Account for the Exclusive Benefit of Customers of (name of the broker or dealer)"." M&A Group has met the identified exemption provisions above throughout this period without exception.

Regards,

Jon Freeland, Partner

